

# KISS

# IT

KEEP IT SIMPLE SYSTEMS

INFORMATION TECHNOLOGY

## Our mission is to keep it simple.

Unfortunately, technology is not a solution in and of itself. It's all in the way the systems are applied, and that requires the most precious ingredient of all – thinking.

We aim to empower our clients with the IT network infrastructure best suited to their business budget and growth objectives.

Plus, we remove the burden of network management with an outsourced service that delivers a tangible ROI in the short term. Our modus operandi is to share responsibility for your IT success.

Since 1977, Kiss IT has been in the business of applying information technology to business operations and we find that the best success begins with a well conceived plan, and for this you need highly competent people. By that, we mean proven performers with the right attitude.

It is not simply a matter of comparing your IT systems with those of your competitor.

It's all about relevant benchmarks and the potential of IT to transform your business.

Should technology be making your life easier?

How will you be performing in 2 to 3 years time?

How can you know? Can your current systems evolve efficiently?

This is where Kiss IT can help.

We have a clear understanding of what level of IT capability is best suited to most small to medium size enterprises and we can prove it.



## What is IT all about?

Data distribution is the name of the game. Who wants what, where, when and how.

## Who are we?

Kiss IT is a group of dedicated computer professionals based in Melbourne Australia.

We are a leading single source, data communications network service and support organisation, and today we develop, implement and manage IT solutions for a wide range of small to medium sized enterprises.

Our technical support personnel and partners are all highly experienced in multiple network technologies. That's why our clients rely on us to provide critical network support.

Their confidence in our people is our best reference.

Our reliability is your greatest insurance of continued productivity.

We are focused on our customer's business and the application of appropriate technologies that will support their information sharing goals.

## Our Services

### > Network Design

Whether you are designing a new network, growing an existing network or optimising an existing network, you must be fully aware of the rapid evolution of network technology. We apply simple, sound logic and then ensure that your strategic network planning decisions will accommodate your organisation's long-term strategies.

### > Network Installation

Kiss IT has the know-how to install and configure equipment and technologies from a myriad of different providers. We make sure it all interoperates seamlessly within our customers' networks.

### > Network Maintenance

Reliability with security, 100% of the time, is always our aim.

Kiss IT can pinpoint critical faults quickly, and help avoid costly downtime. Our remote management, support programs and desktop maintenance ensure that your standard operating environment is optimised for all users.

## KISS IT THINKS





IT is all about partnership

**KISS IT THINKS**

> *Network Logistics Support*

Kiss IT is available at all times to coordinate troubleshooting.

Our technology partners provide excellent backup and our network support programs cater for all your organisational requirements.

**Our Products**

> *Hardware Sourcing and Procurement*

We work with all major vendors to provide the best value equipment with a guaranteed quality of product and service as and when required by our clients.

> *Firewall Security and Anti-Virus Services*

We know how disastrous data loss and downtime can be so we encourage careful consideration of various smart protection strategies. Better safe than sorry. Much better.

> *CRM Systems & Enterprise-wide Integration*

Every business needs firm control over its Customer Relationship Management strategies and systems. Kiss IT is expert in applications that can evolve with your business demands and deliver real information power to all authorised parties.

> *Accounting Systems, Installation & Support*

Financial data is the lifeblood of any business and, these days, there's really no excuse for poor financial control. We support several simple yet powerful systems that safeguard your accounting data, be it a small business or large enterprise.

Trust us, it's all in the setup.

> *Computer Finance and Leasing Options*

We understand the financial pressures facing many businesses and can arrange complementary leasing plans to suit your needs.

> *Document Management Systems*

"Get Rid of that Filing Cabinet"... and use that valuable office space better. We support business and the environment by becoming paper-free. We offer intelligent systems to be able to scan, index and store all your paper documents along with your electronic documents into one central location. No more time wasting searching for those important documents.

**We've been doing IT for 25 years**

Back in May 1977, when Kiss IT was formed, our aim was to focus on the concept of automated business technologies that delivered, what were then, amazing efficiencies. Remember the buzz that accompanied the computing power of the early mainframes? Businesses in the know were equipped with telex machines that had all corners of the world talking.

Then along came the facsimile machine and the beginnings of so called 'e-commerce' were taking hold. Before long all businesses required the essential technology of at least a telephone and a fax. If you were especially switched on in the early '80's, there was even a PC or two already creeping into your organisation.

Looking back, that all seems as remote as the days of black and white television. Today, we realise just how much has been achieved in the overall speed and sophistication of available IT infrastructures and Kiss IT has been there, every step of the way.

We have learned a great deal over that time to the point where we understand the complex range of issues that confront businesses wishing to deploy today's emerging technologies.

And guess what, the issues today are more or less the same as they were 25 years ago.

